



CITY COUNCIL AGENDA REPORT



DEPARTMENT Fire Department

MEETING DATE: June 10, 2003

PREPARED BY: David Dennis, Battalion Chief

AGENDA LOCATION: *E-2 Consent

TITLE: Motorola Mobile Data Equipment, Award of Bid to Motorola, Incorporated in the Amount of \$62,333.22

OBJECTIVE: To purchase and install new Mobile Data Terminals in all Fire Department apparatus.

BACKGROUND: The Fire Department is currently under contract for emergency dispatching thru the Verdugo Fire Communication Center. Under this agreement specific radio and mobile data equipment is required to be used for communications between the dispatch center and Monrovia Fire Department vehicles. Currently, a system wide upgrade of the mobile data system requires the department to purchase new equipment for emergency dispatching.

ANALYSIS: A system wide upgrade of the Verdugo Fire Communication Center included the replacement of the mobile data system. After research and review of bids from equipment manufacturers, it was determined that Motorola Company was the company that could provide the needed equipment to the Communication Center at a reasonable price. This decision requires the Fire Department to purchase the new mobile data equipment for continued dispatch service.

OPTIONS: The purchase of Motorola MW800 mobile data terminals provides equipment that is compatible with the equipment at the Verdugo Fire Communications Center. Although there are other manufacturers of some of the data equipment, the VRM or modem will only be compatible if it is from Motorola. In an effort to keep all of the equipment compatible and reliable, the purchase of the MW800 as a complete package would be the best decision. There would be no cost benefit to purchasing the equipment from separate manufacturers.

FISCAL IMPACT: The cost of the new mobile data equipment is \$62,333.22. The funds to purchase this equipment will be taken from the Fire Department radio replacement fund.

RECOMMENDATION: Staff recommends that the City Council approve the purchase of Motorola MW800 mobile data terminals for the Fire Department.

COUNCIL ACTION REQUIRED: If the City Council concurs, the appropriate action would be a motion to approve the purchase of new mobile data terminals from Motorola, Incorporated in the amount of \$62,333.22

***E-2**

Customer Name
Attn
Customer Address

Monrovia Fire Department
Battalion Chief Dave Dennis
141 E Lemon
Monrovia, CA 91016
Mobile Data Equipment
Nida Companies
Steve Page
Motorola Inc
6450 Sequence Drive
San Diego, CA 92121

Equipment Description
Motorola Manufactures Rep
Motorola Manufactures Sales Rep
Please forward Purchase Orders to

Creation Date
Revised On

Filename
LA County Contract #
Valid Through
Print Date

40856
6/30/03
4/23/03



MOTOROLA
COUNTY OF LOS ANGELES
MANUFACTURES REPRESENTATIVE

ITEM	MODEL #	DESCRIPTION	LIST PRICE	Discount	Contract Price	QTY	LINE TOTAL
1	F5206	MW800 PENTIUM 4 WITH 20GB HDD	\$2,700.00	21.0%	\$2,133.00	9	\$19,197.00
2	VA00038	WINDOWS XP PRO	\$250.00	21.0%	\$197.50	9	\$1,777.50
3	VA00041	256 MB RAM	\$150.00	21.0%	\$118.50	9	\$1,066.50
4	VA00044	COLOR DISPLAY	\$2,795.00	21.0%	\$2,208.05	9	\$19,872.45
5	V591	DISPLAY TO CPU CABLE, 4.5 FOOT FRONT	\$58.00	21.0%	\$44.24	9	\$398.16
6	VA00045	BACKLIT KEYBOARD	\$245.00	21.0%	\$193.55	9	\$1,741.95
7	VA00036	1.7 GHZ INTEL PROCESSOR	\$0.00	21.0%	\$0.00	9	\$0.00
8	VA00057	35 WATT EXTERNAL MODEM	\$1,490.00	21.0%	\$1,177.10	9	\$10,593.90
9	RLN4929C	MOUNTING BRACKET	\$368.00	21.0%	\$290.72	9	\$2,616.48
10	F5206	MW800 PENTIUM 4 WITH 20GB HDD	\$2,700.00	21.0%	\$2,133.00	1	\$2,133.00
11	VA00038	WINDOWS XP PRO	\$250.00	21.0%	\$197.50	1	\$197.50
12	VA00041	256 MB RAM	\$150.00	21.0%	\$118.50	1	\$118.50
13	VA00044	COLOR DISPLAY	\$2,795.00	21.0%	\$2,208.05	2	\$4,416.10
14	V591	DISPLAY TO CPU CABLE, 4.5 FOOT FRONT	\$56.00	21.0%	\$44.24	1	\$44.24
15	V648	DISPLAY TO CPU CABLE, 17 FOOT REAR	\$90.00	21.0%	\$71.10	1	\$71.10
16	VA00045	BACKLIT KEYBOARD	\$245.00	21.0%	\$193.55	2	\$387.10
17	VA00036	1.7 GHZ INTEL PROCESSOR	\$0.00	21.0%	\$0.00	1	\$0.00
18	VA00057	35 WATT EXTERNAL MODEM	\$1,490.00	21.0%	\$1,177.10	1	\$1,177.10
19	F4454	VEHICULAR RADIO MODEM 850	\$2,650.00	21.0%	\$2,093.00	1	\$2,093.00
20	RLN4929C	MOUNTING BRACKET	\$368.00	21.0%	\$290.72	1	\$290.72
21	HLN6372	MOUNTING BRACKET	\$40.00	21.0%	\$31.60	1	\$31.60
22	FKN4174	CABLE, DTE	\$75.00	21.0%	\$59.25	1	\$59.25
23	INSTALLATION	INSTALLATION OF ABOVE EQUIPMENT	\$7,825.00	0.0%	\$7,825.00	1	\$7,825.00
TOTAL EQUIPMENT							
TAX							\$57,263.94
FREIGHT							\$4,724.28
TOTAL							\$62,333.22

LAC Contract Purchases - Sales Terms and Conditions:

- 1) Purchase Orders
 - 2) Payment Terms
 - 3) Price & Terms Validity
 - 4) Warranty Period
 - 5) Shipping
 - 6) Delivery Schedule
- Please make purchase orders out to MOTOROLA
Payment is due within 30 days after the equipment is shipped from our factories Individual items are billed as they are shipped
Payments are made to MOTOROLA
All prices, terms, & conditions in this quotation are based on Motorola's Los Angeles County contract # 40856 Our state contract is valid until June 30, 2003 and all prices were discounted in accordance with our county contract
Motorola's standard warranty is 1 year from the date of shipment of the equipment
Shipping is done via UPS, truck freight, or electronics delivery van Delivery is FOB origin and ground shipping charges are paid by Motorola under the terms of our state contract Ground shipping time normally takes approximately 7-10 days
All delivery times are from the date the FACTORY receives the order Order processing time may add up to an additional week to the factory delivery times quoted below Standard delivery for the above products are 45 days
Parts & Accessory items (if in stock) is 1-2 business days